

8/1/2012

Postal Regulatory Commission
901 New York Ave NW, Suite 200
Washington, DC 20268

Reference: PRC Docket # MC2012-26

Dear Commissioners,

I am the franchisee/owner of one of the UPS Stores in Washington, DC, employing 2 people from our community. I am writing to ask that you disallow the United States Post Office's "enhanced" services to Post Office Box customers, specifically:

1. Acceptance of third-party parcels and other items from UPS, FedEx, DHL and other non-USPS carriers, a practice that has been prohibited for many years.
2. The new ability to use the street address of the Post Office where the Post Office Box is located, rather than the conventional "PO Box 123, City, MA 01234."
3. The new ability of Post Office Box customers to use the "#123" designation instead of the conventional "PO Box 123" form of address.
4. E-mail / text message notification to PO Box customers of items received. ("Real Mail Notification")

These new business practices place the United States Postal Service in direct and unequal competition with thousands of small businesses across the country. For most store owners like me, our businesses are privately owned and represent the sole source of our income. In many cases, we have financed the purchase of the business with loans secured by our homes. This new form of competition from the USPS will result in significant loss of revenue and damage to my business. That will threaten not only my home, but also the jobs of the people I employ.

As a Commercial Mail Receiving Agency (CMRA), our business is regulated and inspected by the USPS. There is no other enterprise in our society where one competitor can regulate another, even to the point of requiring them to turn over their customer list on a quarterly basis.

As a CMRA, we operate under other unfair rules, such as the ability of a postal customer to change his address from a PO Box to another address with a simple "Change of Address" form, while customers of a CMRA such as my store are prohibited from doing so. When a CMRA mailbox customer moves, we are required by the USPS to receive the customer's mail for six months following termination and cannot re-mail it without paying for new postage.

As noted in PRC Order No. 1366, "the Postal Service has not submitted an appropriate filing that describes the nature and implementing rules for these enhanced services." The USPS failed to follow the rules in rolling out these new services, and made a unilateral decision and executed it without the necessary filings.

We feel the practices that USPS is attempting to employ put us at a position that is impossible to directly compete with. The services USPS lists, with the degree of services provided, will be impossible to reach even with the vaguest of profitable adjusted value. A financially viable Post Office is an important part of our business, but must maintain a fair level of competition. We cannot sit idle and watch USPS launch a series of products and services specifically designed to reap the customer base that fundamentally supports the ability to keep our business in operation. Using tactics that restricts fair competitive options of the storefront directly conflicts with the relationship that exists in conjunction to USPS, which is a careful balance of competition and support, in which the current course USPS is proceeding with in their unfair practices will lead to the failure of an unprecedented number of UPS Stores.

Thank you for your time and kind attention to this matter. Please do not hesitate to contact me if you have any questions or concerns.

Sincerely,

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